



Performance Management Course

A 5 Star Rated course from the
Training experts





Performance Management Course

Some organisations have little strategic guidance in place to direct a Manager in ways to develop staff performance. This can lead to an experimental approach that does not deliver the desired results.

Introduction

This course is the next stage in helping you develop you into a more confident manager.

We will provide guidance of the duties that, as a manager, you can use to optimise an individual's performance; ensuring employees feel motivated and included, and contribute to business objectives in a positive way.

Who would benefit from this course?

Managers wanting to improve communication with their team.

Managers who are looking for tools and techniques to build stronger relationships and trust with staff to deliver better results.

Public Course Venues and Prices

	1 Delegate	2 Delegates
Manchester:	£295 + VAT	£495 + VAT
Birmingham	£345 + VAT	£545 + VAT
Online	£250 + VAT	£375 + VAT

Classroom & Virtual Classroom Courses

We offer this course as a classroom based course and as a live, interactive online course.

Our classroom courses are run as public courses at the venues shown below or as a private course anywhere in the UK.

Our online Virtual Classroom courses are available for people anywhere in the world with internet access. You will be able to see the trainer, their screen, be able to chat and ask questions, just like on our regular classroom courses.

Private & One to One courses

We offer private group courses and one-to-one courses throughout the UK from £590 and Online From £550. Please email or call us with your preferred venue, number of delegates and any requests.

No More Than 6 Delegates

5 Star Rated Course

Practice Led Learning

3 Months Online Support

Lunch Provided

Detailed Course Notes

Our interactive practical courses and learner centred approach, combined with small class sizes, provides the very best learning environment

Google

5.0 ★★★★★

I am really pleased with what I learned and how many situations it will help with.

Each topic gave great insight into why problems occur in the workplace and how to identify issues and address them.
Overall an Excellent course.

Ben Murphy | Sales Director





Performance Management

Course Outline

Course Objectives

- Identify the three management styles and specify your natural preference when leading people
- List the three key principles of delegation, and how to delegate a task successfully
- Understand the importance of questioning and listening skills when being a manager
- State the four-stage process of an effective performance appraisal in order to engage and develop a team members
- Appreciate the structure for running regular 1:2:1 reviews so as to build stronger relationships and increase trust
- Apply a coaching model to progress a team member in order to improve their performance and productivity

Course Topics

- Leadership Styles: Autocratic, Democratic, or Laissez-fair
- Effective Delegation Skills
- Questioning and Listening Skills
- The Performance Appraisal
- Holding One-to-One reviews
- Performance Coaching

To book please see next page

Google

5.0 ★★★★★

A thoroughly enjoyable course that I learned a lot from.

The trainer was very warm and welcoming.

I would definitely recommend to others.

Helen McPeake
Wellbeing Enterprises

For private courses the course content can be adapted to suit your requirements.
Please contact us to discuss your requirements.





Performance Management Course

Why Choose M Training's Performance Management Training Course

- Run by a specialist Advanced Leadership & Management Trainer with over 10 years experience in running training courses
- This course is limited to 6 places so you are guaranteed personal support throughout the day
- Fully CIPD Qualified trainers
- From Only £250 + VAT per delegate
- Convenient locations in Manchester, Leeds, Liverpool, Birmingham and Online
- We provide one to one and private group courses throughout the UK
- Course notes and support material
- Lunch & refreshments provided
- Certificate of achievement

Private and One-to-One Courses

One-to-one and private group courses are available from £590 for a one day classroom course and from or £550 for a private online course .

These courses are ideal if you cannot make one of the set course dates or if you want a more advanced course or different course outline/focus.

One-to-one and private group courses can be run anywhere in the UK, at our Manchester office or via Virtual Classroom online.

How to book

To reserve your place on our 1 Day Performance Management course, Simply pick your preferred date and book on our website, send us an email or give us a call.

Or if you prefer, we offer private and In-House training on request.

Email: info@mtraining.co.uk

Call: 0161 226 6032

Or visit: www.mtraining.co.uk

We offer group booking discounts for two or more delegates.

A well thought out course relevant to many, if not all management training needs. The group size and depth of the content was perfect. I would highly recommend.

Sam Malik | Contact Theatre