

# Advanced Leadership & Management Course

A 5 Star Rated course from the Training experts



### Advanced Leadership & Management Course

Some organisations have little strategic guidance in place to direct a Manager in ways to develop staff performance. This can lead to an experimental approach that does not deliver the desired results.

#### Introduction

This course is the next stage in helping you develop you into a more confident manager.

We will provide guidance of the duties that, as a manager, you can use to optimise an individual's performance; ensuring employees feel motivated and included, and contribute to business objectives in a positive way.

#### Who would benefit from this course?

Managers wanting to improve communication with their team.

Managers who are looking for tools and techniques to build stronger relationships and trust with staff to deliver better results.

#### Public Course Venues and Prices

	1 Delegate	2 Delegates
Manchester:	£295 + VAT	£495 + VAT
Leeds:	£345 + VAT	£545 + VAT
Liverpool:	£345 + VAT	£545 + VAT
Birmingham	£345 + VAT	£545 + VAT
Online	£245 + VAT	£375 + VAT

#### Classroom & Virtual Classroom Courses

We offer this course as a classroom based course and as a live, interactive online course.

Our classroom courses are run as public courses at the venues shown below or as a private course anywhere in the UK.

Our online Virtual Classroom courses are available for people anywhere in the world with internet access. You will be to able see the trainer, their screen, be able to chat and ask questions, just like on our regular classroom courses.

#### Private & One to One courses

We offer private group courses and one-toone courses throughout the UK from £590 and Online From £220 (half day). Please email or call us with your preferred venue, number of delegates and any requests.



#### No More Than 6 Delegates

#### 5 Star Rated Course

Practice Led Learning

3 Months Online Support

Lunch Provided

#### Detailed Course Notes

Our interactive practical courses and learner centred approach, combined with small class sizes, provides the very best learning environment

# **Google** 5.0 **\*\*\*\***

I am really pleased with what I learned and how many situations it will help with.

Each topic gave great insight into why problems occur in the workplace and how to identify issues and address them. Overall an Excellent course.

Ben Murphy | Sales Director



## Advanced Leadership & Management Course Outline

#### **Course Objectives**

- Identify the three management styles and specify your natural preference when leading people
- List the three key principles of delegation, and how to delegate a task successfully
- Understand the importance of questioning and listening skills when being a manager
- State the four-stage process of an effective performance appraisal in order to engage and develop a team members
- For private courses the course content can be adapted to suit your requirements. Please contact us to discuss your requirements.

- Appreciate the structure for running regular 1:2:1 reviews so as to build stronger relationships and increase trust
- Apply a coaching model to progress a team member in order to improve their performance and productivity



#### **Course Topics**

- Leadership Styles: Autocratic, Democratic, or Laissez-fair
- Effective Delegation Skills
- Questioning and Listening Skills
- The Performance Appraisal
- Holding One-to-One reviews
- Performance Coaching

#### To book please see next page

**Google** 5.0 **\*\*\*\*** 

A thoroughly enjoyable course that I learned a lot from.

The trainer was very warm and welcoming.

I would definitely recommend to others.

Helen McPeake Wellbeing Enterprises





## **Advanced Leadership & Management Course**

Why Choose M Training's Advanced How to book Private and One-to-One Courses Leadership & Management Training Course To reserve your place on our 1 Day • Run by a specialist Advanced Leadership & One-to-one and private group courses Leadership course, Simply pick your Management Trainer with over 10 years preferred date and book on our website, are available from £590 for a one day experience in running training courses send us an email or give us as call. classroom course and from £220 (half • This course is limited to 6 places so you are day) or £390 (full day) for a private Or if you prefer, we offer private and Inguaranteed personal support throughout online course. House training on request. the day • Fully CIPD Qualified trainers These courses are ideal if you cannot • From Only £245 + VAT per delegate make one of the set course dates or if Email: info@mtraining.co.uk • Convenient locations in Manchester, Leeds, you want a more advanced course or Liverpool, Birmingham and Online Call: 0161 226 6032 different course outline/focus. • We provide one to one and private group One-to-one and private group Or visit: www.mtraining.co.uk courses throughout the UK courses can be run anywhere in the UK, Course notes and support material at our Manchester office or via Virtual Lunch & refreshments provided We offer group booking discounts for Classroom online. Certificate of achievement two or more delegates.







SKY MEDIA BARCLAYS







needs. The group size and depth of the

mtraining