



Leadership & Management: Performance Management

A one day, 5 star rated course from the training experts



Leadership & Management: Performance Management Training Course

Some organisations have little strategic guidance in place to direct a Manager in ways to develop staff performance. This can lead to an experimental approach that does not deliver the desired results.

This course is the next stage in helping you develop you into a more confident manager. We will provide guidance of the duties that, as a manager, you can use to optimise an individual's performance.

What you will gain:

- ✓ An understanding of the importance of regular 1:2:1s
- ✓ Learn how to delegate confidently
- ✓ A greater awareness of how to implement an effective performance appraisal process
- ✓ The skills required for performance coaching
- ✓ Examples of the essential documentation/records to capture the discussions and agreements.

Who should attend?

New and existing managers wanting to improve communication with their team.

Managers who are looking for tools and techniques to build stronger relationships and trust with staff to deliver better results.

Our interactive practical courses and learner centred approach, combined with small class sizes, provides the very best learning environment

Price and Venues

Manchester Science Park: £295 + VAT

Liverpool & Leeds: £345 + VAT

(We offer group discounts)

Private Courses

We offer private and one-to-one courses throughout the UK. Please email or call us with your preferred venue, number of delegates and any requests.

I am really pleased with what I learned and how many situations it will help with. Each topic gave great insight into why problems occur in the workplace and how to identify issues and address them. Overall an Excellent course.

Ben Murphy | Sales Director

Google

5.0 ★★★★★

No more than 6 Delegates

5 Star Rated courses

Practice led learning

3 months online support

Lunch & refreshments provided



Leadership & Management: Performance Management

This course will teach you how to become a more motivational and engaged manager

Course Objectives

By the end of the course you will be able to:

- Identify the three management styles and specify your natural preference when leading people
- List the three key principles of delegation, and how to delegate a task successfully
- Understand the importance of questioning and listening skills when being a manager
- State the four-stage process of an effective performance appraisal in order to engage and develop a team members
- Appreciate the structure for running regular 1:2:1 reviews so as to build stronger relationships and increase trust
- Apply a coaching model to progress a team member in order to improve their performance and productivity

Course Topics

- Leadership Styles: Autocratic, Democratic, or Laissez-fair
- Effective Delegation Skills
- Questioning and Listening Skills
- The Performance Appraisal
- Holding One-to-One reviews
- Performance Coaching

A well thought out course relevant to many, if not all management training needs. The group size and depth of the content was perfect. I would highly recommend.

Sam Malik | Contact Theatre

How to book

To reserve your place on our Leadership and Management: Performance Management course, simply pick your preferred date from our website and send us an email or give us a call.

Or if you prefer, we offer private and In-House training on request.

Email: info@mtraining.co.uk

Call: 0161 226 6032

Or visit: <https://www.mtraining.co.uk/>

We offer group booking discounts for two or more delegates.

